Green Investment Management, Inc. Guardian Sector



Benchmark 1:Equity IdxFrom:Jul-93Benchmark 2:Standard & Poor's 50030.7 Years Since InceptionTo:Feb-24

Manager Overview

Green Investment Management ("GIM") has a 37-year history of managing global asset allocations and focused investment strategies. The strategies we offer range from long-term strategic models that do not attempt to exploit short-term valuation opportunities to tactical models that do. GIM serves financial professionals and their clients primarily through independent third-party custodians.

Investment Strategy

The Guardian Sector model is an active strategy investing into U.S. equity sector funds based upon a blend of cyclical trends, relative strength and valuation. The goal is to gain alpha for portfolios by capitalizing on the differing phases of the economic cycle. This strategy is most suitable for clients who have a high tolerance for variable returns who seek aggressive long-term growth.

	Non-Annualized Returns					Annualized Returns (Net-of-Fees) For Rolling Periods				
Short Name	1 mos	3 mos	6 mos	YTD	Cumulative	1 Year	3 Years	5 Years	10 Years	Inception
GSector	4.90%	10.84%	12.96%	5.76%	745.38%	22.48%	9.73%	11.70%	9.92%	7.21%
BEquity	5.34%	11.97%	13.92%	7.11%	1943.52%	30.44%	11.91%	14.77%	12.70%	10.34%
S&P500	5.34%	11.97%	13.92%	7.11%	1943.52%	30.44%	11.91%	14.77%	12.70%	10.34%
3 Mos. Bill	0.43%	1.29%	2.60%	0.85%	109.08%	5.17%	2.62%	1.99%	1.39%	2.43%

	Net-of-Fee Returns			Size Wtd.	Number of	Assets (000s)		Max Drawdown Per Year		
Year	GSector	BEquity	S&P500	Dispersion	Portfolios	Allocation	% of Firm	GSector	BEquity	S&P500
1993	12.73%	4.96%	4.96%	N/A	8	\$302	1.48%	0.00%	0.00%	0.00%
1994	-3.65%	1.32%	1.32%	3.99%	8	\$0	0.82%	-11.76%	-6.96%	-6.96%
1995	19.64%	37.58%	37.58%	5.33%	7	\$283	1.05%	-2.35%	-0.36%	-0.36%
1996	11.60%	22.96%	22.96%	0.87%	8	\$1,032	3.26%	-9.84%	-4.42%	-4.42%
1997	12.42%	33.36%	33.36%	5.62%	9	\$1,302	3.29%	-7.11%	-5.60%	-5.60%
1998	24.78%	28.58%	28.58%	1.58%	9	\$964	1.94%	-4.51%	-15.37%	-15.37%
1999	36.19%	21.04%	21.04%	9.97%	9	\$1,180	2.23%	-5.09%	-6.24%	-6.24%
2000	-3.35%	-9.10%	-9.10%	1.62%	15	\$906	2.07%	-9.86%	-13.12%	-13.12%
2001	-24.49%	-11.89%	-11.89%	4.24%	5	\$219	0.46%	-32.33%	-23.12%	-23.12%
2002	-16.89%	-22.10%	-22.10%	3.40%	6	\$469	0.77%	-25.85%	-28.36%	-28.36%
2003	32.25%	28.68%	28.68%	2.09%	3	\$429	0.40%	-7.72%	-4.08%	-4.08%
2004	3.39%	10.88%	10.88%	0.61%	3	\$232	0.17%	-6.10%	-3.31%	-3.31%
2005	6.77%	4.91%	4.91%	N/A	4	\$202	0.13%	-7.27%	-4.00%	-4.00%
2006	4.93%	15.79%	15.79%	N/A	4	\$222	0.12%	-4.91%	-2.88%	-2.88%
2007	9.11%	5.49%	5.49%	0.25%	5	\$105	0.06%	-4.29%	-4.85%	-4.85%
2008	-38.99%	-37.00%	-37.00%	N/A	4	\$52	0.04%	-40.83%	-37.66%	-37.66%
2009	26.07%	26.46%	26.46%	1.79%	8	\$328	0.25%	-19.59%	-18.18%	-18.18%
2010	5.83%	15.06%	15.06%	0.37%	6	\$320	0.20%	-15.44%	-12.80%	-12.80%
2011	-0.69%	2.11%	2.11%	0.73%	3	\$56	0.03%	-16.67%	-16.26%	-16.26%
2012	8.62%	16.00%	16.00%	0.64%	4	\$106	0.07%	-7.34%	-6.60%	-6.60%
2013	31.58%	32.39%	32.39%	0.21%	4	\$157	0.12%	-2.74%	-2.90%	-2.90%
2014	11.62%	13.69%	13.69%	0.24%	11	\$392	0.35%	-3.21%	-3.46%	-3.46%
2015	-0.92%	1.38%	1.38%	0.23%	15	\$565	0.63%	-9.01%	-8.36%	-8.36%
2016	13.26%	11.96%	11.96%	0.30%	18	\$801	1.19%	-4.98%	-5.09%	-5.09%
2017	16.37%	21.83%	21.83%	0.40%	21	\$1,209	1.83%	-0.08%	0.00%	0.00%
2018	-6.77%	-4.38%	-4.38%	0.14%	13	\$778	1.62%	-13.15%	-13.52%	-13.52%
2019	23.30%	31.49%	31.49%	0.21%	10	\$696	1.34%	-5.64%	-6.35%	-6.35%
2020	15.16%	18.40%	18.40%	0.21%	8	\$653	1.26%	-15.35%	-19.60%	-19.60%
2021	28.14%	28.71%	28.71%	0.07%	8	\$640	1.24%	-4.22%	-4.65%	-4.65%
2022	-15.42%	-18.10%	-18.10%	0.09%	8	\$662	1.27%	-19.38%	-23.86%	-23.86%
2023	17.79%	26.27%	26.27%	0.08%	8	\$692	1.31%	0.00%	0.00%	0.00%



Green Investment Management, Inc.

Positioned for Today, Prepared for Tomorrow **Guardian Sector**

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Definition of Firm: Green Investment Management (GIM) is a Fort Worth, Texas based investment manager that has a 37-year history of managing global asset allocations and focused investment strategies. The strategies we offer range from long-term strategic models that do not attempt to exploit short-term valuation opportunities to tactical models that do. GIM serves financial professionals and their clients primarily through independent third-party custodians. Performance data for periods prior to 1994 are only available in quarterly increments. Risk statistics using monthly data are available after 1993. Complete Description: GIM's policies for valuing portfolios, calculating performance, and preparing presentations are available upon request. Request Form ADV Part 2 Brochure for a complete description of Green Investment Management, Inc.'s management services. The foregoing information was gathered in a way that GIM believes to be reliable, but accuracy is not guaranteed. Please visit us online at www.GIMlink.com or call 1(800)-950-8004 for current performance information or a complete list and description of Green Investment Management, Inc. composites. A brief description of each strategy listed above is available in GIM's Form ADV Part 2 and in individual facts sheets available on our website and upon request. Performance Disclosures: Performance results reflect the reinvestment of dividends and other earnings and are calculated and displayed in U.S. dollars. Performance results are calculated net of actual (not model) management fees, transaction fees, custody fees, foreign taxes paid and non-reclaimable withholding taxes; but are not net of independent advisors' or consultants' fees. Actual fees paid may vary depending on, among other things, the applicable fee schedule and portfolio size. GIM does not charge performance-based fees. Fee information is available upon request and may also be found in GIM's Form ADV, Part 2. Composite dispersion is measured using an asset-weighted standard deviation of retur
which the portfolio invests may never be recognized by the broader market. GIM does not employ the use of leverage or derivatives in any of its portfolios. However, the underlying mutual funds, annuity sub-accounts, ETFs or ETNs may employ the use of derivatives (such as

financial professionals and their clients primarily through independent third-part	y custodians.
Performance data for periods prior to 1994 are only available in quarterly incr	ements. Risk
statistics using monthly data are available after 1993. Complete Description: GIM	's policies for
valuing portfolios, calculating performance, and preparing presentations are av	vailable upon
request. Request Form ADV Part 2 Brochure for a complete description of Gree	n Investment
Management, Inc.'s management services. The foregoing information was gathe	red in a way
that GIM believes to be reliable, but accuracy is not guaranteed. Please visit	•
www.GIMlink.com or call 1(800)-950-8004 for current performance information of	
list and description of Green Investment Management, Inc. composites. A brief of	-
each strategy listed above is available in GIM's Form ADV Part 2 and in individua	•
available on our website and upon request. Performance Disclosures: Perform	
reflect the reinvestment of dividends and other earnings and are calculated and	
U.S. dollars. Performance results are calculated net of actual (not model) mana	
transaction fees, custody fees, foreign taxes paid and non-reclaimable withholding t	•
not net of independent advisors' or consultants' fees. Actual fees paid may vary d	-
among other things, the applicable fee schedule and portfolio size. GIM does	
performance-based fees. Fee information is available upon request and may also	-
GIM's Form ADV, Part 2. Composite dispersion is measured using an asset-weigh	
deviation of returns of the portfolios; periods with fewer than 5 accounts are no	
relevant and are not presented. Actual client account returns may be different than	•
composite. All assets managed by GIM are included in GIM's definition of total firm	
of Investing: Investing involves risk and you may incur a profit or a loss. Past perfo	
not guarantee future results. No inference should be drawn that managed account	
similar performance or will be profitable in the future. Market and economic co	
change rapidly producing materially different returns (or losses) over different perior	
in equity stocks is risky and subject to the volatility of the markets. Investmen	_
securities may underperform and may be more volatile because of the risks invo	•
economies and markets, foreign political systems, foreign regulatory standard systems, and takes layer through the control of	-
currencies, and taxes. Investments in emerging markets present additional ri	•
difficulties in selling on a timely basis and at an acceptable price. A focused or	
portfolio may be subject to greater volatility than a more diversified portfolio. Cert	•
are often concentrated in fewer sectors than their benchmarks, and their performance of the sectors of the sect	•
suffer if these sectors underperform the overall stock market. The intrinsic value of	
which the portfolio invests may never be recognized by the broader market. G	
employ the use of leverage or derivatives in any of its portfolios. However, the	
mutual funds, annuity sub-accounts, ETFs or ETNs may employ the use of derivat	•
short sales, options and futures contracts or leverage. All these investment strateg	•
risks which are in addition to the traditional market risks of equity or income inv	•
strategies are often employed to decrease overall portfolio downside risk, but GIM	can offer no
guarantee that these strategies will be able to achieve their stated objectives.	

Fund / Benchmark									
Year	GSector	BEquity	S&P500						
Standard Deviation									
3 Year	15.47%	19.70%	19.70%						
5 Year	16.40%	21.11%	21.11%						
10 Year	14.94%	18.38%	18.38%						
R Squared									
3 Year		0.95	0.95						
5 Year		0.97	0.97						
10 Year		0.96	0.96						
Beta									
3 Year		0.78	0.78						
5 Year		0.79	0.79						
10 Year		0.83	0.83						
Alpha									
3 Year		0.02%	0.02%						
5 Year		0.00%	0.00%						
10 Year		-0.05%	-0.05%						
	Sharp	e Ratio							
Model/Index	3 Year	5 Year	10 Year*						
GSector	0.46	0.63	0.57						
BEquity	0.47	0.61	0.62						
S&P500	0.47	0.61	0.62						
	Max Drawdowr	Since Inception	1						
Model/Index	Decline	Peak	Valley						
GSector	-52.6%	Oct-07	Feb-09						
BEquity	-50.9%	Oct-07	Feb-09						
S&P500	-50.9%	Oct-07	Feb-09						
Months t	Months to Recover								
Model/Index	Months								
GSector	53.0								
BEquity	37.0								
S&P500 37.0									
Strategic and Tactical Ranges									
Asset Class	Minimum	Neutral	Maximum						
Cash	0.0%	0.0%	100.0%						
U.S. Equities	0.0%	100.0%	100.0%						

0.0%

0.0%

0.0%

0.0%

0.0%

Foreign Equities

Foreign Bonds Real Estate

Alternatives

U.S. Bonds

0.0%

0.0%

0.0%

0.0%

0.0%

35.0%

0.0%

0.0%

25.0%

25.0%

Explanation of Benchmarks: Benchmarks used for comparison purposes are comprised of indexes and are unmanaged, and investors cannot invest directly in an index. The Specific Benchmark for this Allocation: The Equity Index, which is designed to represent a domestic portfolio of stocks, is comprised of 100% S&P 500 Index TR USD.